



# **TRICARE Region 1 Medical / Surgical & Equipment STANDARDIZATION PROGRAM**





## **MISSION**

**To support the military healthcare system  
with quality patient care products and  
services selected by multi-disciplinary  
clinicians  
at the best delivered cost.**





### Previous Initiatives

- ✓ Draft TriService Product Review Board (TPRB) Charter
  - TPRB reviewed and approved
  - Council of Deputies, Regional Governing Board, and
  - Federal Health Council reviewed and approved
- ✓ Development of Strategic Plan
  - Focused on marketing and re-energizing Standardization Program
  - Monitored compliance, established award program,





### Previous Initiatives **(con't)**

- ✓ TPRB Service voting membership enhanced by charter:
  - (2) primary clinicians (physician and nurse)
  - (2) alternate clinicians (physician and nurse)
  - (1) logistician
  
- ✓ Communication improved between MTF internal standardization committees and Regional Program
  - Standardization Program briefs conducted at MTFs
  - TRBO representative serves as a consultant to internal



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MTF standardization committees



## **FY03 Completed CPT Initiatives**

<b>Product</b>	<b>Vendor</b>
<b>DEFIBRILLATOR ACCESSORIES</b>	<b>PHILLIPS MEDICAL</b>
<b>ADVANCED WOUND CARE</b>	<b>MEDLINE INDUSTRIES</b>
<b>DRAPES, PACKS, GOWNS, WRAPPERS</b>	<b>KIMBERLY CLARK</b>
<b>DISPOSABLE SPECULAE (EAR &amp; GYN)</b>	<b>WELCHALLYN</b>
<b>SEQUENTIAL COMPRESSION DEVICE</b>	<b>AIRCAST-Implementation at Present</b>
<b>BRUSHLESS SURGICAL HAND SCRUB</b>	<b>HEALTHPOINT-RIA documents pending</b>





# FY 04 Current Initiatives

## VA Collaborative Ventures

- Endoscope repair resources
- Prosthetics partnership
- Hearing aid program
- Basic Surgical Instruments

## Regional TRBO Collaborative Ventures

- Partnering opportunity exists with Europe on dental products
- Partnering opportunity exists with Region 2 on sterilization supplies
- Partnering opportunity exists with Region 5 on disposable pulse oximeter sensors





# Successes

- Cost avoidance of \$1.4 million dollars in Region 1 for FY'03 exceeded target projection by \$92,721.
- Data Analyst developed 7 new cost avoidance reports that detail estimated DAPA, RIA, and reported PV delivered product costs. Reports provide customers greater detail on standardized product total cost.
- Estimated Cost Avoidance of \$25,000 for IV infusion pumps for inpatient pediatrics by linkage between customer and current RIA.
- Secured \$58,496 in cost avoidance by obtaining equipment at no charge due to volume discount purchases on consumable items (Roche).
- Completed extensive Standardization Program briefs to targeted logistic/clinical groups at key National Capital Area MTFs leading to problem identification and resolution in product awareness, usage compliance, and timely RIA extension.





## **Current FY04 PMP Part II Initiatives**

- **GENERAL WOUND CARE**
- **ADULT INCONTINENCE GARMENTS**
- **INFANT/PEDS DIAPERS**
- **DISPOSABLE PATIENT RETURN ELECTRODES  
(ELECTRO-SURGERY UNITS)**
- **SHARPS CONTAINERS**
- **CENTRAL LINE DRESSING CHANGE KITS**
- **BASIC & SPECIALTY UROLOGICAL SUPPLIES**
- **ENZYMATIC SURGICAL INSTRUMENT  
CLEANERS**
- **PULSE OXIMETRY DISPOSABLE SENSORS**

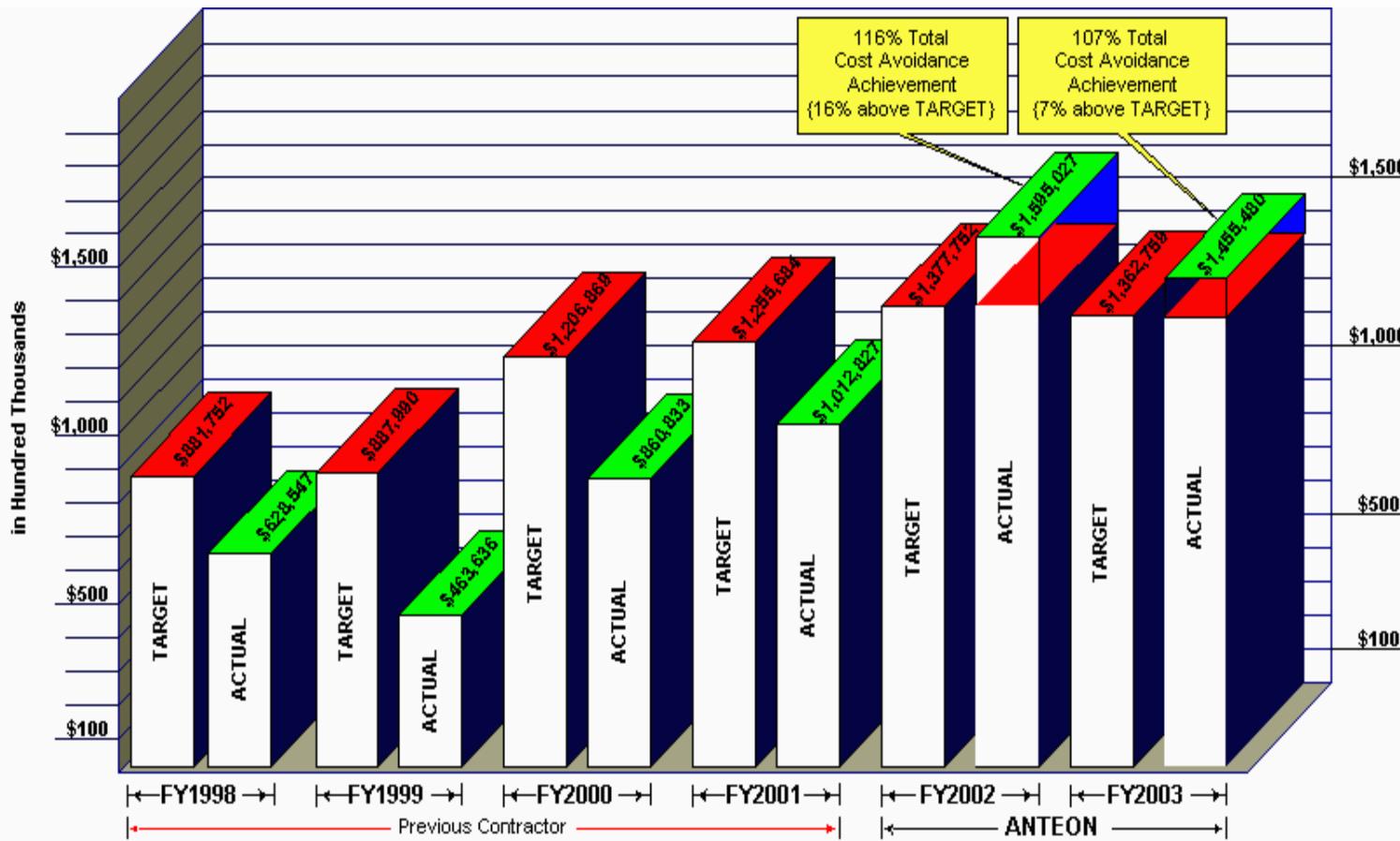




## TRI-SERVICE REGIONAL STANDARDIZATION



### Historical Region 1 Cost Avoidance





## TRI-SERVICE REGIONAL STANDARDIZATION



### Historical Region 1 Cost Avoidance

<u>Year</u>	<u>Projected</u>	<u>Actual</u>	<u>%</u>
1998	\$881,752	\$628,547	71%
1999	\$887,990	\$463,636	52%
2000	\$1,206,869	\$860,833	71%
2001	\$1,255,684	\$1,012,827	81%
2002	\$1,377,752	\$1,595,027	116%
<b>2003</b>	<b>\$1,362,759</b>	<b>\$1,455,480</b>	<b>107%</b>
<b>Total</b>	<b>\$6,972,806</b>	<b>\$6,016,350</b>	





## TRI-SERVICE REGIONAL STANDARDIZATION



# QUESTIONS

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